

## SUMMARY OF POPULAR ASSESSMENT INSTRUMENTS

Instrument	Strengths & Weaknesses	Scales Measured
<p><b>1. DISC</b></p> <ul style="list-style-type: none"> <li>Measures behavioral needs</li> <li>Hardware</li> <li>Single domain</li> </ul>	<p><b>Pros:</b></p> <ul style="list-style-type: none"> <li>Widely known and used</li> <li>Easy to understand</li> <li>Four scales are independent</li> <li>Useful tool for coaching and development</li> <li>Inexpensive</li> <li>Simple to understand</li> <li>Can be compared with role behavioral needs</li> <li>High reliability</li> <li>High validity</li> <li>Scores are environment dependent</li> </ul> <p><b>Cons:</b></p> <ul style="list-style-type: none"> <li>Many variations of the instrument with some not properly vetted</li> <li>Questionable if solely used in making hiring decisions</li> <li>Self-report bias</li> <li>May be biased by life events</li> <li>Instrument can easily be taken out of context</li> </ul>	<ol style="list-style-type: none"> <li><b>Dominant</b>—Assesses how one responds to problems and challenges</li> <li><b>Influential</b>—Assesses how one responds people and contacts</li> <li><b>Steady</b>—Assesses how one responds to the pace and consistency</li> <li><b>Conscientious</b>—Assesses how one responds to procedures and compliance</li> </ol>
<p><b>2. Values/Spranger, 12 Driving Forces®</b></p> <ul style="list-style-type: none"> <li>Focused on Internal drivers</li> <li>Hardware</li> <li>Single domain</li> </ul>	<p><b>Pros:</b></p> <ul style="list-style-type: none"> <li>Widely known and used</li> <li>Six scales are independent</li> <li>Scales assess internal motivation rather than external behavior</li> <li>Is a strong complement to other instruments</li> <li>Useful tool for coaching and development</li> <li>Inexpensive</li> <li>Simple to understand</li> <li>Can be compared with role motivational needs</li> <li>High reliability</li> <li>High validity</li> </ul> <p><b>Cons:</b></p> <ul style="list-style-type: none"> <li>Scores may be environment dependent</li> <li>Many variations of the instrument with some not properly vetted</li> <li>Questionable if solely used in making hiring decisions</li> <li>Self-report bias</li> <li>May be biased by life events</li> </ul>	<ol style="list-style-type: none"> <li><b>Knowledge</b> (Theoretical). Instinctive to Intellectual</li> <li><b>Utility</b>. Selfless to Resourceful</li> <li><b>Surroundings</b> (Aesthetic). Objective to Harmonious</li> <li><b>Others</b> (Social). Intentional to Altruistic</li> <li><b>Power</b> (Individualistic). Collaborative to Commanding</li> <li><b>Methodologies</b> (Traditional). Receptive to Structured</li> </ol>
<p><b>3.EQ (Emotional Intelligence)</b></p> <ul style="list-style-type: none"> <li>Measures emotional maturity</li> <li>Software</li> <li>Single domain</li> </ul>	<p><b>Pros:</b></p> <ul style="list-style-type: none"> <li>Scales impact much of the way all other constructs from other instruments are perceived</li> <li>Identifies scales which can be learned</li> <li>Potentially improves the candidate’s emotional impact on others</li> <li>Can significantly improve social skills</li> <li>Has potential to increase self-awareness</li> <li>Possibility to improves candidate’s decision making</li> <li>Can increase candidate’s leadership capacity</li> <li>It can be used in various environments, situations, and circumstances</li> </ul> <p><b>Cons</b></p> <ul style="list-style-type: none"> <li>Many variations of the instrument with some not properly vetted</li> <li>Changing scales requires long-term intentional effort</li> <li>Self-report bias</li> <li>Significantly biased by life events</li> <li>May expose candidate to emotional trauma</li> <li>Due to software nature of this instrument, assessor training, experience and attention is required</li> </ul>	<ol style="list-style-type: none"> <li><b>Self-Aware</b>: Identifying own emotions</li> <li><b>Others-Aware</b>: Identifying others’ emotions</li> <li><b>Self-Regulate</b>: Managing own emotions</li> <li><b>Others-Regulate</b>: Managing others’ emotions</li> </ol>

<p><b>4. TKA-Conflict</b></p> <ul style="list-style-type: none"> <li>• How you deal with conflict</li> <li>• Software</li> <li>• Single domain</li> </ul>	<p><b>Pros:</b></p> <ul style="list-style-type: none"> <li>• Identifies scales which can be learned</li> <li>• Potentially improves the candidate’s emotional impact on others</li> <li>• Can significantly improve social skills</li> <li>• Has potential to increase self-awareness</li> <li>• Possibility to improve candidate’s decision making</li> <li>• Can increase candidate’s leadership capacity</li> <li>• It can be used in various environments, situations, and circumstances</li> </ul> <p><b>Cons:</b></p> <ul style="list-style-type: none"> <li>• Many variations of the instrument with some properly not vetted</li> <li>• Self-report bias</li> <li>• Significantly biased by life experiences</li> <li>• May expose candidate to emotional trauma</li> <li>• Due to software nature of this instrument, assessor training, experience and attention is required</li> </ul>	<ol style="list-style-type: none"> <li>1. Winning</li> <li>2. Resolving</li> <li>3. Avoiding</li> <li>4. Yielding</li> <li>5. Compromising</li> </ol>
<p><b>5. MBTI (Myers &amp; Briggs Type Indicator)</b></p> <ul style="list-style-type: none"> <li>• Identifies dominant personality traits</li> <li>• Hardware within the same context</li> <li>• Single domain</li> </ul>	<p><b>Pros:</b></p> <ul style="list-style-type: none"> <li>• Widely known and used</li> <li>• Easy to understand</li> <li>• Four scales are independent</li> <li>• Useful tool for coaching and development</li> <li>• Inexpensive</li> <li>• Simple to understand</li> <li>• Can be compared with role behavioral needs</li> <li>• High reliability</li> <li>• Good for discussion purposes</li> </ul> <p><b>Cons:</b></p> <ul style="list-style-type: none"> <li>• Many variations of the instrument with some not properly vetted</li> <li>• Questionable if solely used in making hiring decisions</li> <li>• Self-report bias</li> <li>• May be biased by life events</li> <li>• Instrument can easily be taken out of context</li> <li>• Validity questionable due to ipsative nature of instrument</li> <li>• Ipsative nature creates a bimodal distribution of each construct which is not reflective of the general population</li> <li>• Over simplifies all humanity into 16 possible categories</li> </ul>	<ol style="list-style-type: none"> <li>1. Extraversion and Introversion</li> <li>2. Sensing and iNtuition</li> <li>3. Thinking and Feeling</li> <li>4. Judging and Perceiving</li> </ol>
<p><b>6. Spiritual gifts</b></p> <ul style="list-style-type: none"> <li>• Reveals God-given gifts and relative strengths based on a norming population of more than 4,000 participants</li> <li>• Software</li> <li>• Single Domain</li> </ul>	<p><b>Pros:</b></p> <ul style="list-style-type: none"> <li>• Can help a person explore their possible Spirit-given gifts</li> <li>• Confirm apparent gifts</li> <li>• Improve understanding of how to support your local body of Christ</li> <li>• Gain appreciation for the variety of gifts</li> <li>• Increase self-awareness in giftedness</li> <li>• Decrease gift projection with self-awareness</li> <li>• Increase motivation to serve in gifted areas</li> </ul> <p><b>Cons:</b></p> <ul style="list-style-type: none"> <li>• Self-report bias</li> <li>• Many variations of the instrument with most not properly vetted</li> <li>• Construct confusion over gifts, talents and skills</li> <li>• Overly optimistic responses blur distinction between gifts and aspirations</li> <li>• Gifts reported at the lower end may lead to disappointment</li> <li>• Some may desire other gifts</li> <li>• Biased by church/life experiences</li> <li>• Theological sensitivity to gifts usage</li> </ul>	<p>The 17 Spiritual Gifts most often demonstrated in local churches include:</p> <ol style="list-style-type: none"> <li>1. Administration</li> <li>2. Apostleship</li> <li>3. Discernment</li> <li>4. Encouragement</li> <li>5. Evangelism</li> <li>6. Faith</li> <li>7. Giving</li> <li>8. Helps and Service</li> <li>9. Hospitality</li> <li>10. Knowledge</li> <li>11. Leadership</li> <li>12. Mercy</li> <li>13. Prophecy</li> <li>14. Shepherd</li> <li>15. Shepherd-Teacher</li> <li>16. Teaching</li> <li>17. Wisdom</li> </ol>

Workshop Session 5: Why Assessments Work (or Not): Using a Hammer to Change Sparkplugs

<p><b>7. CliftonStrengths® (aka StrengthsFinder)</b></p> <ul style="list-style-type: none"> <li>• Focuses on identifying individual's strengths</li> <li>• Hardware</li> <li>• Single domain</li> </ul>	<p><b>Pros:</b></p> <ul style="list-style-type: none"> <li>• Widely known and understood</li> <li>• Easy to understand</li> <li>• Many combinations of the 34 strengths</li> <li>• Accentuates strengths</li> <li>• Each strength can be developed</li> <li>• Provides labels that invigorate self-discovery</li> <li>• Useful tool for coaching and development</li> <li>• Inexpensive</li> <li>• Simple to understand</li> <li>• Can be compared with role needed strengths</li> </ul> <p><b>Cons:</b></p> <ul style="list-style-type: none"> <li>• Testing fatigue</li> <li>• Self-report bias (Self projection)</li> <li>• Questionable if solely used in making hiring decisions</li> <li>• May be biased by life events</li> <li>• Instrument can easily be taken out of context</li> <li>• Often used for a "one size fits all" instrument</li> <li>• Questionable if solely used in making hiring decisions</li> <li>• Biased by life experiences</li> </ul>	<p>This assessment identifies 34 strengths which fall into four overall themes:</p> <ol style="list-style-type: none"> <li>1. <b>Strategic Thinking (8):</b> Analytical, Context, Futuristic, Ideation, Input, Intellection, Learner, Strategic</li> <li>2. <b>Executing (9):</b> Achiever, Arranger, Belief, Consistency, Deliberative, Discipline, Focus, Responsibility, Restorative</li> <li>3. <b>Influencing (8):</b> Activator, Command, Communication, Competition, Maximizer, Self-Assurance, Significance, Woo</li> <li>4. <b>Relationship Building (9):</b> Adaptability, Connectedness, Developer, Empathy, Harmony, Includer, Individualization, Positivity, Relator</li> </ol>
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<p><b>8. Enneagram</b></p> <ul style="list-style-type: none"> <li>• Distills your personality into one of nine dominant types</li> <li>• Hardware with substantial software overwriting</li> <li>• Multiple domain</li> </ul>	<p><b>Pros:</b></p> <ul style="list-style-type: none"> <li>• Is becoming widely known and used</li> <li>• Nine distinct scales</li> <li>• Useful tool for coaching and development</li> <li>• Inexpensive</li> <li>• Simple to understand</li> <li>• Can be compared with others</li> <li>• Scores are environment dependent</li> <li>• Helpful discussion for one's shadow needs</li> </ul> <p><b>Cons:</b></p> <ul style="list-style-type: none"> <li>• Many variations of the instrument with most not properly vetted</li> <li>• Very questionable if solely used in making hiring decisions</li> <li>• Self-report bias</li> <li>• Is biased by life events</li> <li>• Instrument is easily be taken out of context</li> <li>• Oversimplifies all humanity into 9 possible categories</li> <li>• Often misunderstood as a comprehensive assessment as an identity e.g., people refer to themselves as a 2 as a definitive descriptor</li> </ul>	<p>The 9 dominant type descriptors are:</p> <ol style="list-style-type: none"> <li>1. Reformer</li> <li>2. Helper</li> <li>3. Achiever</li> <li>4. Individualist</li> <li>5. Investigator</li> <li>6. Loyalist</li> <li>7. Enthusiast</li> <li>8. Challenger</li> <li>9. Peacemaker</li> </ol>
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<p><b>9. MMPI-2</b></p> <ul style="list-style-type: none"> <li>• Clinical instrument widely used for critical employment screening</li> <li>• Combination of hardware &amp; software</li> <li>• Across domain</li> </ul>	<p><b>Pros:</b></p> <ul style="list-style-type: none"> <li>• Is widely accepted in clinical venues and seminary admissions processes</li> <li>• Very high psychometric indexes of Validity and Reliability</li> <li>• Can be a useful tool for counseling</li> <li>• Extensive research base</li> <li>• Can identify deep pathological issues</li> <li>• Can help identify deeply disturbing issues unknown to the candidate</li> </ul> <p><b>Cons:</b></p> <ul style="list-style-type: none"> <li>• Pathologically based</li> <li>• Most often not appropriate for making hiring decisions</li> <li>• Expensive</li> <li>• Can be subjective when used by inexperienced assessors</li> <li>• Extensive training required to be certified to administer and interpret the instrument</li> <li>• Can be difficult to integrate all scales for inexperienced clinicians</li> <li>• Can be threatening to candidates unless there is a high level of trust</li> </ul>	<p>10 clinical subscales are measured by this instrument:</p> <ol style="list-style-type: none"> <li>1. Hypochondriasis</li> <li>2. Depression</li> <li>3. Hysteria</li> <li>4. Psychopathic Deviate</li> <li>5. Masculinity/Femininity</li> <li>6. Paranoia</li> <li>7. Psychasthenia</li> <li>8. Schizophrenia</li> <li>9. Hypomania</li> <li>0. Social Introversion</li> </ol>
<p><b>10. 16PF</b></p> <ul style="list-style-type: none"> <li>• A taxonomy of 16 different personality traits used to describe and explain individual differences between personalities</li> <li>• Combination of hardware &amp; software</li> <li>• Across domain</li> </ul>	<p><b>Pros:</b></p> <ul style="list-style-type: none"> <li>• Is becoming widely known and used</li> <li>• 16 distinct scales (Primary Factors-16PF)</li> <li>• Very high psychometric indexes of validity and reliability</li> <li>• Extensive research base</li> <li>• Useful tool for coaching and development</li> <li>• Health based (rather than pathological)</li> <li>• Very appropriate to use in hiring decisions based upon the role factors</li> <li>• Helpful discussion for one's shadow needs</li> <li>• Many different reporting options based upon research</li> </ul> <p><b>Cons:</b></p> <ul style="list-style-type: none"> <li>• Expensive</li> <li>• Is influenced by life events (software scales)</li> <li>• Extensive training required to be certified to administer and interpret the instrument</li> <li>• Can be difficult to integrate all scales for inexperienced assessors</li> <li>• Can be threatening to candidates unless there is a high level of trust</li> </ul>	<p>This instrument has five global scales comprised of 16 personality factors.</p> <ol style="list-style-type: none"> <li>1. <b>Global factors:</b> Extroversion, Independence, Tough-mindedness, Self-control &amp; Anxiety</li> <li>2. <b>Primary factors:</b> Abstractedness, Apprehension, Dominance, Emotional Stability, Liveliness, Openness to Change, Perfectionism, Privatness, Reasoning, Rule-Consciousness, Self-Reliance, Sensitivity, Social Boldness, Tension, Vigilance, Warmth,</li> </ol>